

ISS INVESTOR PRESENTATION

H1 2026 Interim Report



11 August 2026 - Kasper Fangel, Group CEO & Mads Holm, Group CFO





INVESTOR PRESENTATION Q2 2026

Agenda

- ▶ Executive summary
- ▶ Business update
- ▶ Financials
- ▶ Outlook
- ▶ Q&A
- ▶ Appendix



KASPER FANGEL, GROUP CEO

Executive summary

FINANCIALS

Continued strong performance: Improvement across all three KPIs in H1 2026

8.9%

Q2 Organic growth

4.6%

H1 Operating margin

DKK 0.6bn

H1 Free cash flow

Business update:

- **Overall business developing as expected:** Continued strong LFL¹⁾ and project volume supporting growth, as well as underlying margin and cash flow improvement versus the same period last year
- **Continued solid commercial momentum:** Improved retention rate to 95% with 13 contract announcements year-to-date and LFL contribution of 2%-points
- **Deutsche Telekom (DTAG):** Contract extended by six years (to 2035) with improved commercial terms following the settlement of past contractual disputes
- **2026 outlook re-confirmed:** Organic growth: >6%, margin: ~5.25% & underlying FCF: DKK >3.1bn
- **Capital Markets Day:** 14th of September in Copenhagen
- **Acquisition of Toma:** Approval obtained from competition authorities, and the first phase of integration is progressing as planned



KASPER FANGEL, GROUP CEO

Business update

BUSINESS UPDATE

Q2 2026: Solid progress across key business areas

1

Strategy execution on track

Key results

- ✓ Stronger **commercial momentum** and improved **underlying growth**
- ✓ Specific contractual **commercial investments** done in the US during H1 2026
- ✓ Momentum in the rollout of **scalable initiatives** across countries

2

Strong financial performance

Key results

- ✓ Q2 **organic growth**: 8.9%
- ✓ H1 **operating margin**: 4.6%
- ✓ H1 **free cash flow**: 0.6bn

3

High engagement

Key results

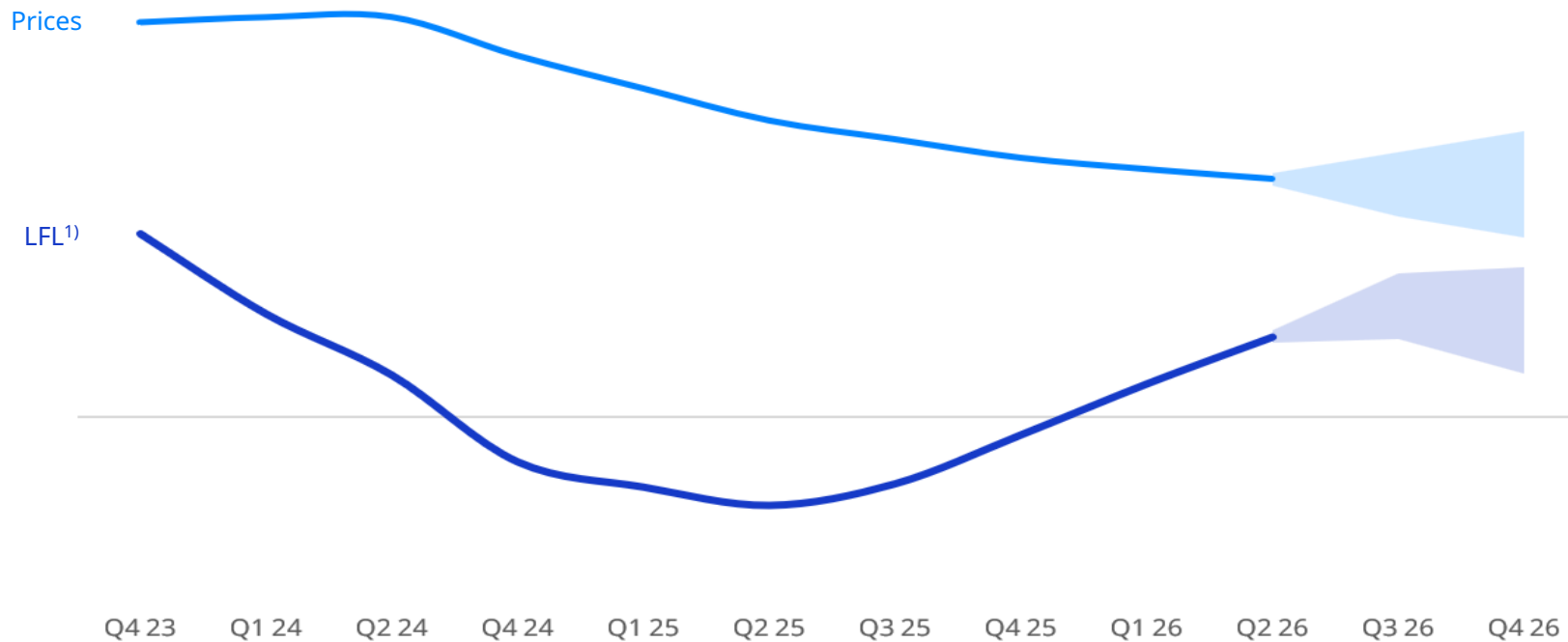
- ✓ ISS Singapore awarded the Best FM Partner Award at the Facility Management Experts Summit
- ✓ ISS UK voted #1 in five categories in the 2026 FM Brands Survey (i-FM.net)
- ✓ ISS UK named a finalist for five submissions across four categories at the 2026 IWFM Impact Awards

Commercial momentum translates into a stronger 2026 revenue mix

Segments	Wins	Expansions/Extensions	Reductions/exits
 Financial services	1		
 Professional services			
 Technology		2	
 Life Science	1	3	2
 Local segments	1	2	1
Total 2026 contract announcements: 13	3 new wins	7 expansions/extensions	3 scope reductions/exits

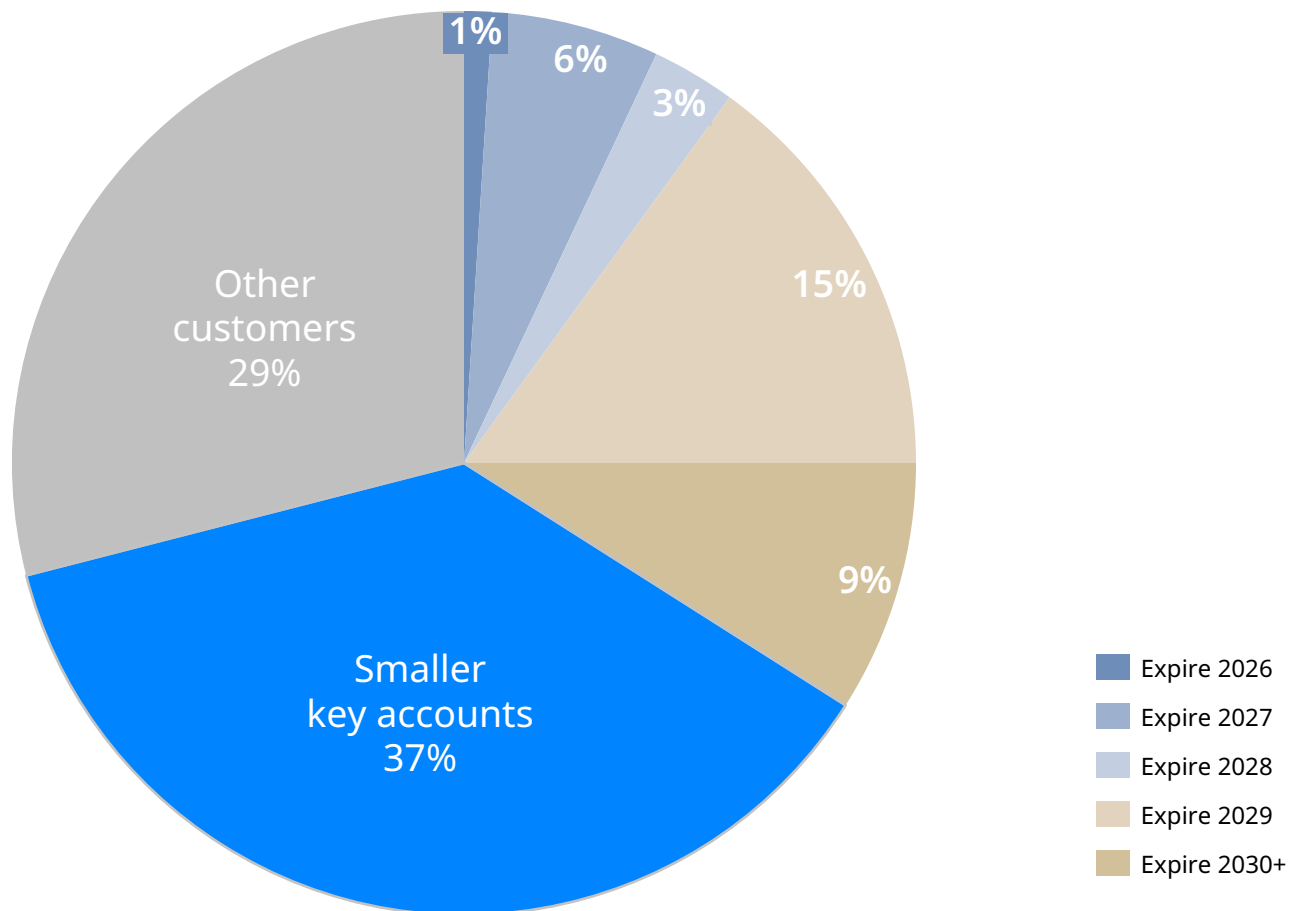
BUSINESS UPDATE

Growth algorithm on track: Like-for-Like growth continues to drive underlying quality



BUSINESS UPDATE

Improved maturity profile and pipeline remains solid



Continued progress on contract renewals, with 95% LTM retention in line with ambition



MADS HOLM, GROUP CFO

Financials

FINANCIALS

Robust financial performance in H1 across all KPIs

	H1 2025	FY outlook	H1 2026
ORGANIC GROWTH	4.1%	>6%	8.2%
OPERATING MARGIN ¹⁾	4.2%	~5.25%	4.6%
FREE CASH FLOW ²⁾	DKK -0.6bn	DKK >3.1bn	DKK 0.6bn

1) Excl. IAS 29, before other items

2) Excl. IAS 29



Robust performance across regions

Northern Europe

(37% of Group)

Q2 2026: 4% **H1: 6%**

- Organic growth was mainly driven by price increases and above-base activity across the region
- Denmark and the UK delivered the strongest growth in the region driven by the contracts with DWP, COWI and Velux
- The underlying margin improvement was reduced by mobilisation costs related to contract start-ups

Margin H1 26: 4.9% (H1 25: 4.9%)

Central & Southern Europe

(37% of Group)

Q2 2026: 18% **H1: 14%**

- All markets in the region delivered positive organic growth, with the highest contribution from Türkiye and Germany
- Organic growth was driven by pricing, above-base, and supported by a one-off event in Q2
- The margin is improving across countries versus the same period last year and is further supported by phasing of DTAG between H1 and H2

Margin H1 26: 7.2% (H1 25: 5.6%) ¹⁾

Asia & Pacific

(17% of Group)

Q2 2026: 6% **H1: 6%**

- Organic growth was mainly driven by volume growth, pricing and net new wins. Above-base was slightly negative due to difficult comparisons from the prior year
- Pacific and India had a strong contribution to the quarter
- The margin was impacted by legal fees in Hong Kong related to the devastating fire at Wang Fuk Court at the end of 2025

Margin H1 26: 6.3% (H1 25: 6.7%)

Americas

(8% of Group)

Q2 2026: 1% **H1: 0%**

- Organic growth was negatively impacted by net new wins while volume growth was supportive in the quarter
- Organic growth in the US was flat, Chile was negatively impacted by contract exits, while Mexico reported solid positive growth
- The margin was impacted by specific commercial investments in the US and restructuring costs in Chile following the exit of a few contracts

Margin H1 26: 1.4% (H1 25: 2.8%)

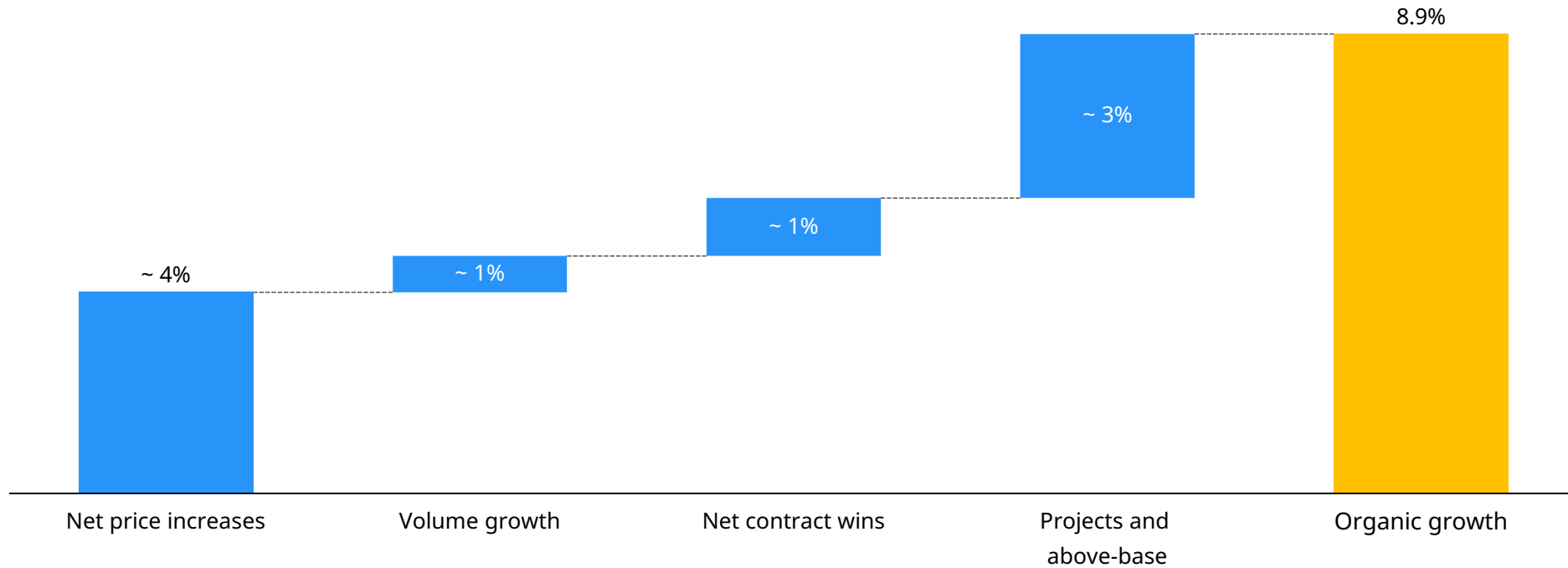
Note other countries represented 1% of Group revenue

1) Operating margin excl. IAS 29

FINANCIALS

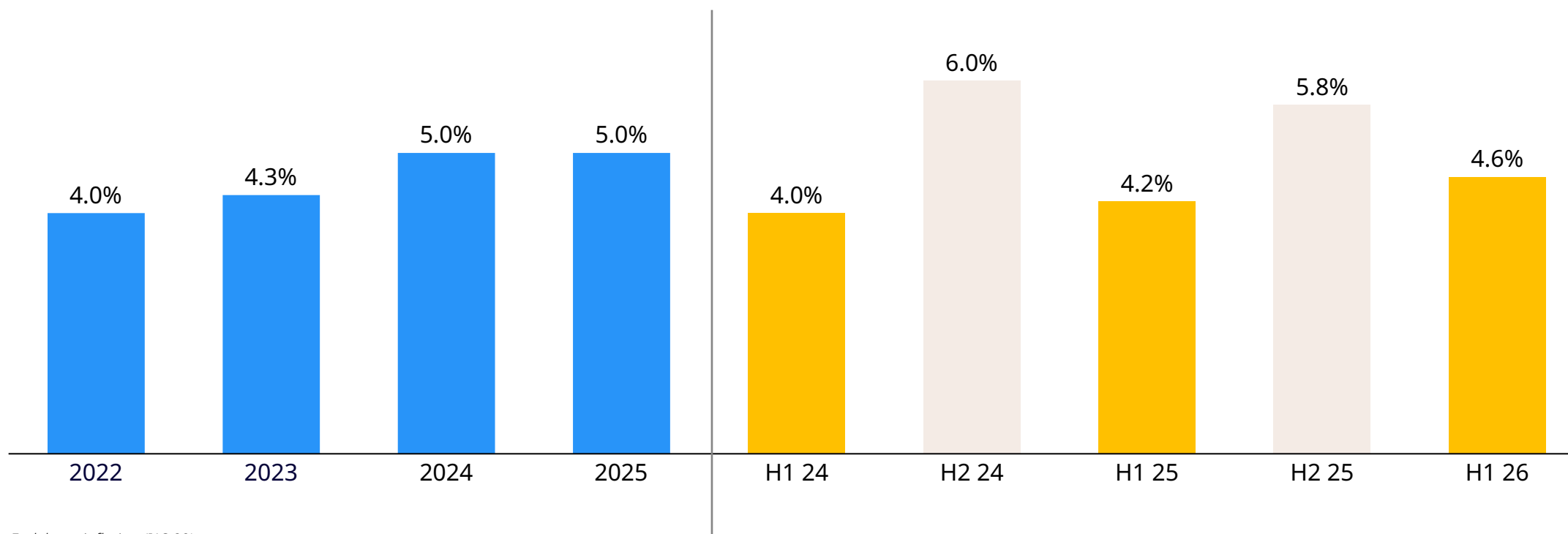
Organic growth of 8.9% in Q2, driven by continued strong revenue quality

Organic growth building blocks



FINANCIALS

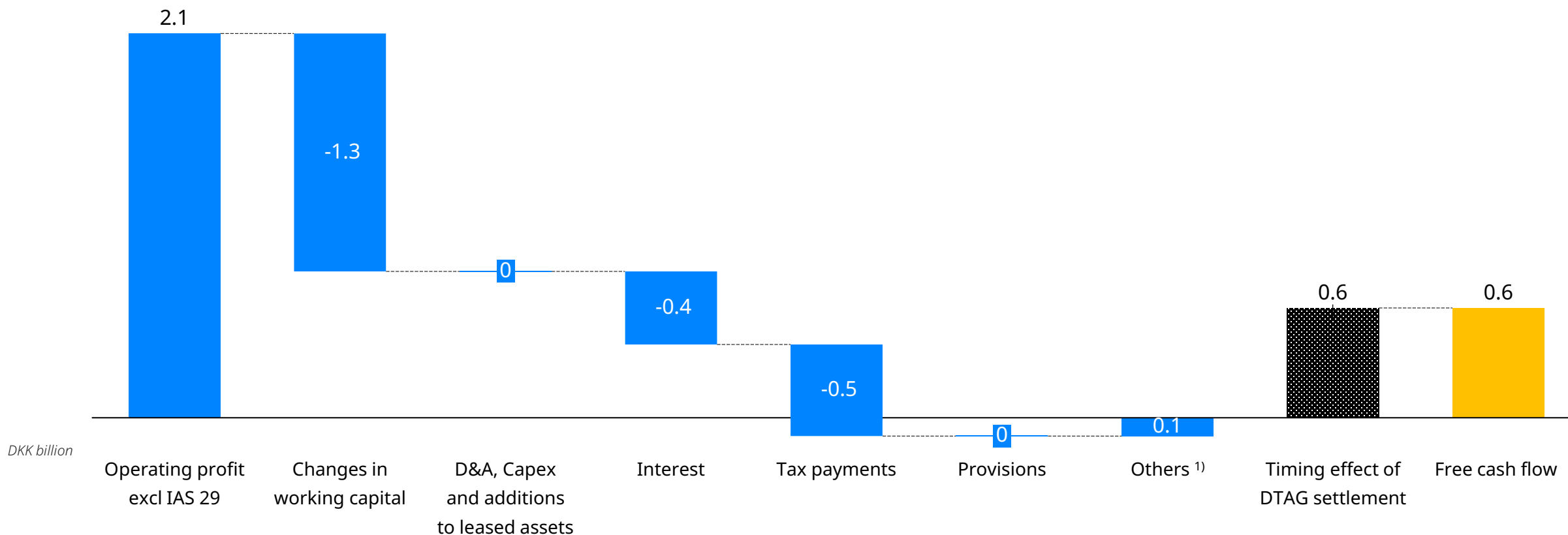
Margin development driven by underlying business improvements and further supported by phasing of DTAG between H1 and H2



Excl. hyperinflation (IAS 29)

FINANCIALS

Improved free cash flow, driven by operating profit and phasing of payments from DTAG



¹⁾ Others include 'Share-based payments', 'Other expenses paid', 'Non-cash items related to Hyperinflation' and 'Acquisition of financial assets excl. investments in equity accounted investees'

Committed to shareholder returns

DKK 3.1bn

Share buyback announced

DKK 0.5bn

Dividend paid

~8%

Current payout yield ¹⁾

In 2026, ISS will distribute

DKK 3.6bn

to shareholders in total payouts

... And share count was reduced by

**14.2m shares/
8%**

Capital allocation priorities

1

Protect the balance sheet

Maintain leverage 2.0–2.5x net debt/EBITDA and preserve investment-grade credit rating

2

Pay a reliable dividend

Annual dividend of 20–40% of adjusted net profit - paid consistently, every year

3

Return surplus capital

When bolt-on M&A does not meet our criteria, surplus capital is returned via share buybacks

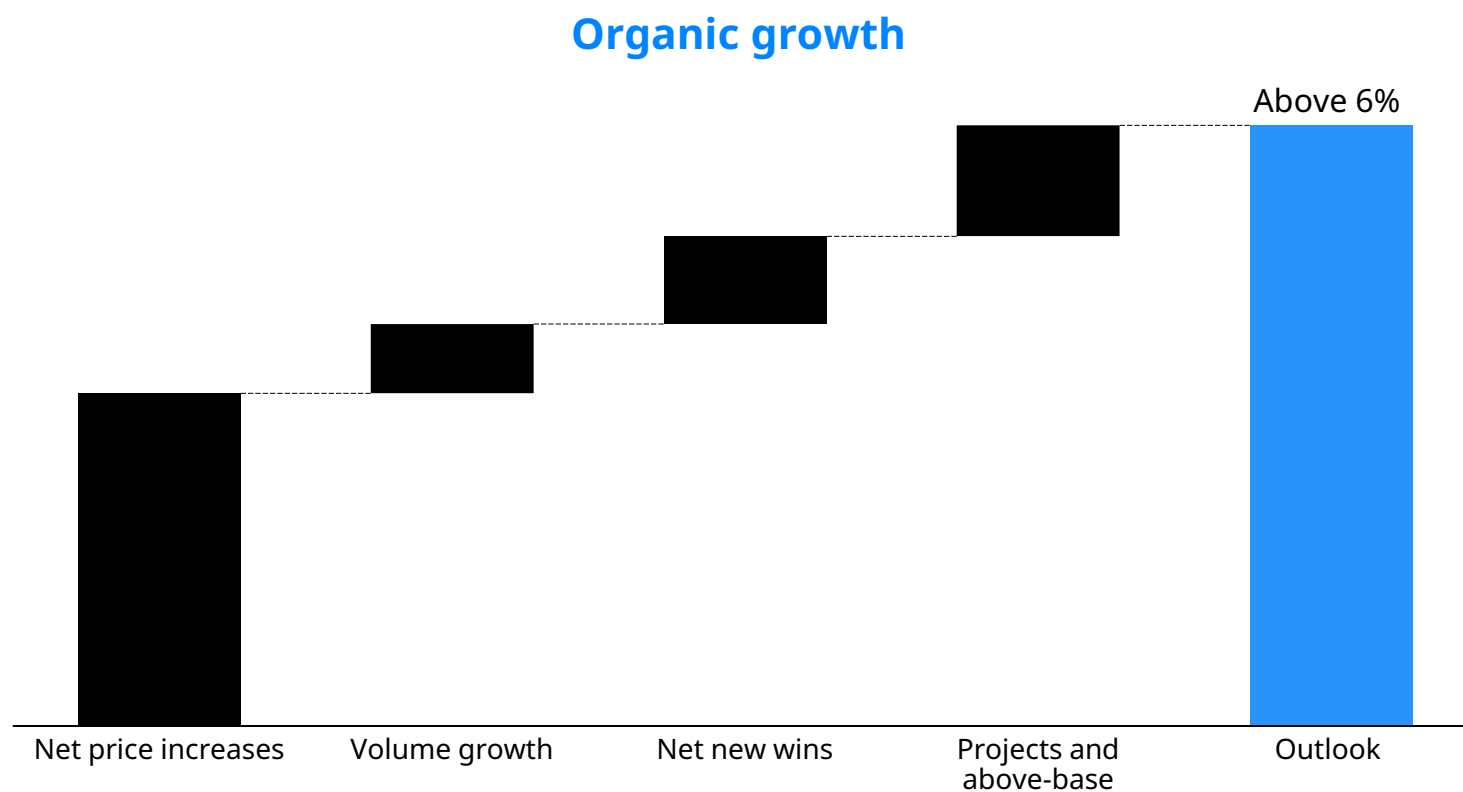


KASPER FANGEL, GROUP CEO

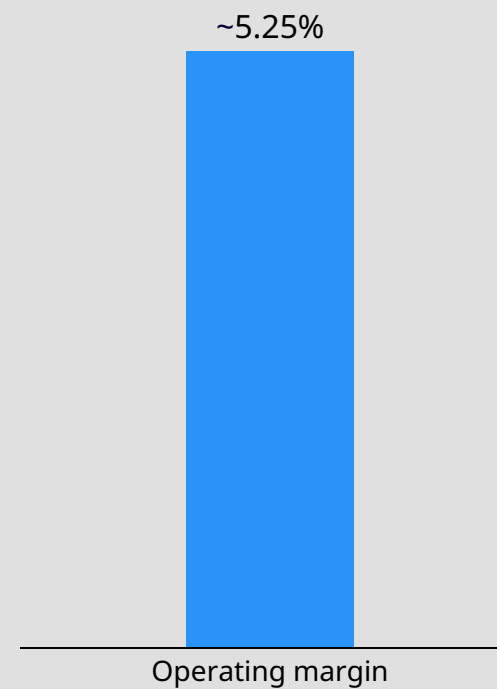
Outlook

OUTLOOK

2026 outlook: Quality-led revenue and absolute EBITA growth



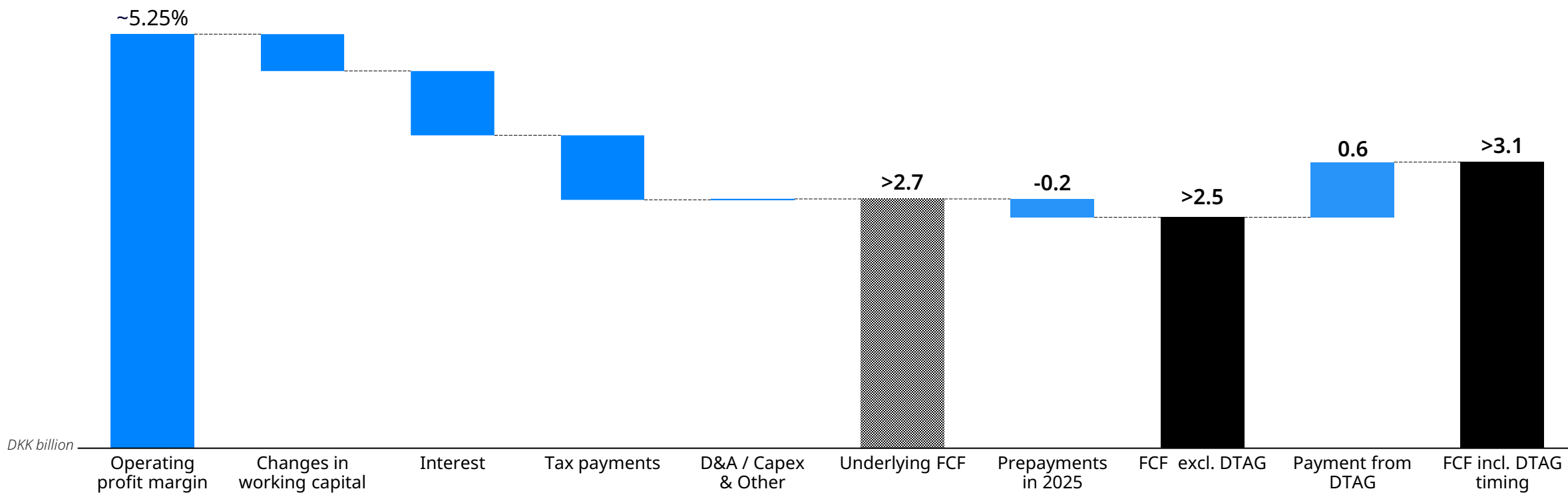
Operating margin¹⁾



1) Excl. IAS 29, before other items

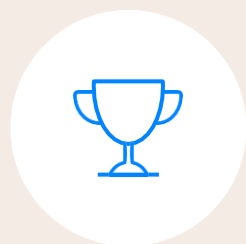
OUTLOOK

Free cash flow outlook for 2026



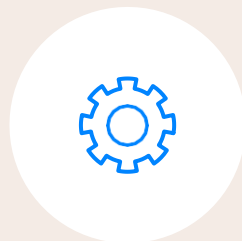
EQUITY STORY

Summing up: Strong foundation, clear growth path and attractive returns



Market leader
and strong
growth potential

+



Focus
on
profitability

+



Robust cash flow
and disciplined
capital allocation

+



Driving sustainable
impact and social
responsibility

=





KASPER FANGEL, GROUP CEO &
MADS HOLM, GROUP CFO

Q&A

*To ask a question press *1*



Appendix

APPENDIX

Contract announcements since Q1 2026¹⁾

Wins

- West Sussex Country Council (revenue impact c. +0.1%)

Expansions

- Defence, Northern Europe (revenue impact c. +0.1%)
- Life Science, Central & Southern Europe (revenue impact c. +0.1%)
- Energy, Europe (revenue impact c. +0.1%)

Loss

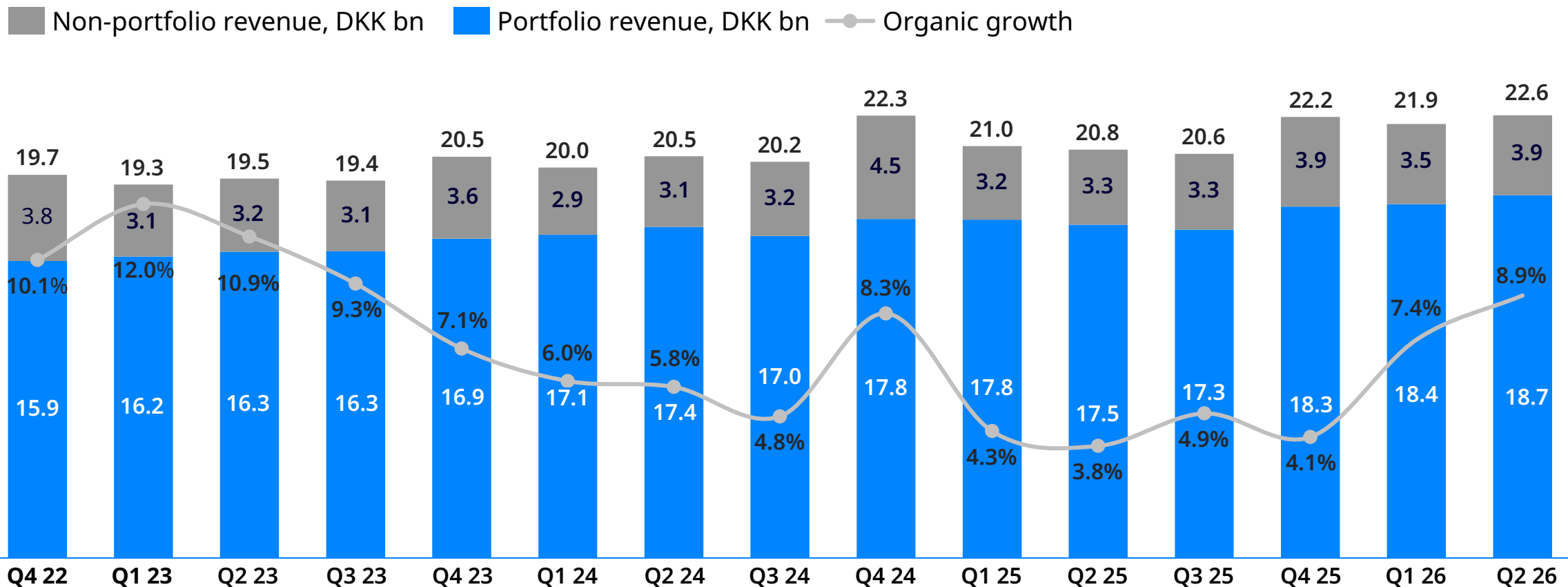
- Life Science, Northern Europe (revenue impact c. -0.1%)
- Life Science, APAC (revenue impact c. -0.1%)

1) Since Q1 results 5 May 2026. Includes contracts above DKK 100mn annually, and extensions above DKK 500mn

APPENDIX

Quarterly organic growth

Quarterly revenue¹⁾ and organic growth

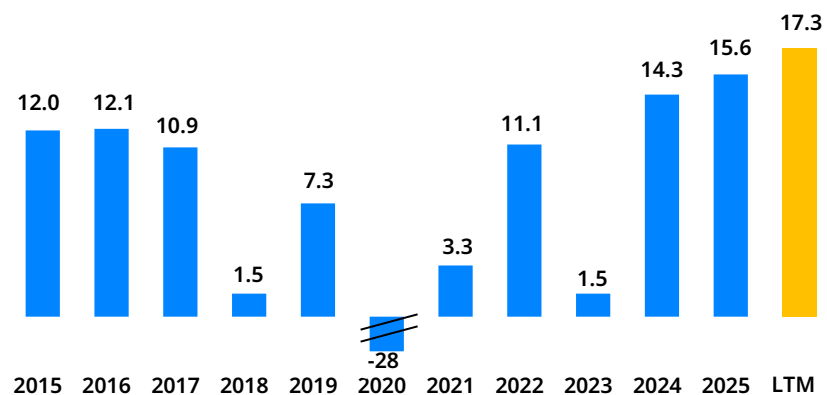


¹⁾ Excl. IAS 29

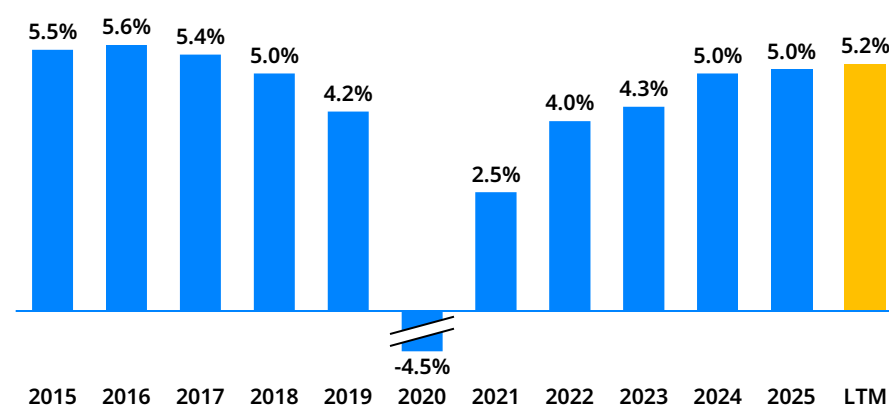
APPENDIX

The ISS investment case in charts

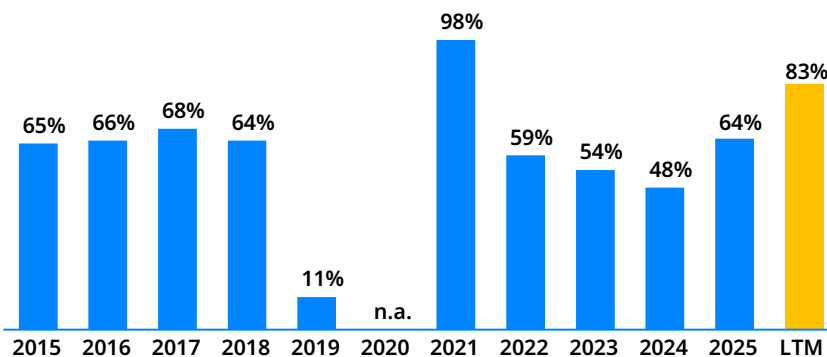
We have restored EPS and focus on improvements, DKK



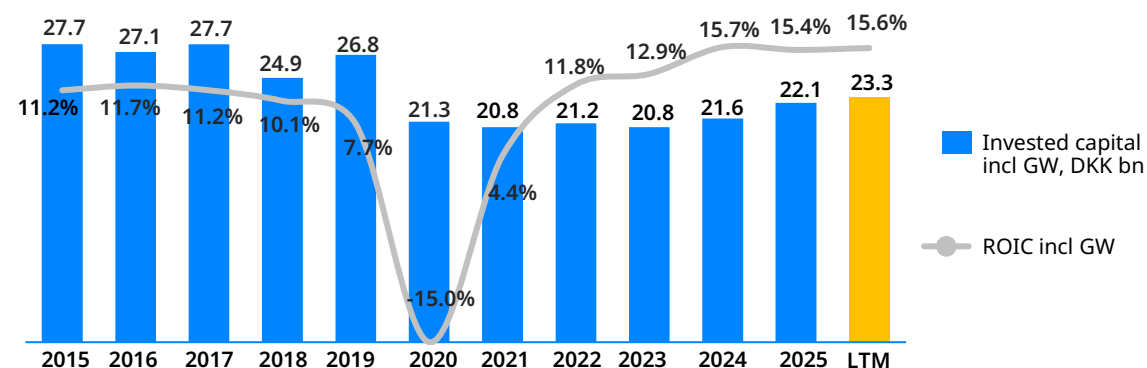
Our operating margin is recovering to >5% ¹⁾



We deliver solid cash conversion ²⁾



Full focus on ROIC development ¹⁾



RATINGS

Credit & Sustainability ratings

Sustainability Ratings



Methodology note, AAA = top score
AA rating – 5 straight years



Methodology note, low risk = good
Identified as a Low Carbon Leader by Sustainalytics
14.5 / 100 – low risk



Methodology note, 100 = top score
47 / 100 – above industry average
in all disclosure categories



Methodology note, A = top score
B- prime status, Industry leader



Methodology note, A = top score, 2023
B, above average for the industry

Credit rating

MOODY'S

Baa2 stable



BBB (stable)

CONTACT INFORMATION

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Financial calendar

Capital Markets Day
14 September 2026

Q3 2026 Trading Update
4 November 2026

Share information

Trading symbol	ISS
Identification number / ISIN	DK0060542181
Number of shares	160,000,000
Sector	Business Services
Nominal value, DKK	1
Free float	100%

Rating

Rating Agency	Rating	Outlook
S&P Global Ratings ¹⁾	BBB	Stable
S&P Global Ratings ²⁾	A-2	-
Moody's Ratings ¹⁾	Baa2	Stable

Bond information

ISIN	Maturity	Value EUR
XS1673102734	2027	600m
XS2832954270	2029	500m
XS3372779697	2031	750m

Forward looking statements

This report contains forward-looking statements, including, but not limited to, the statements and expectations contained in Outlook. Statements herein, other than statements of historical fact, regarding future events or prospects, are forward-looking statements. The words “may”, “will”, “should”, “expect”, “anticipate”, “believe”, “estimate”, “plan”, “predict,” “intend” or variations of these words, as well as other statements regarding matters that are not historical fact or regarding future events or prospects, constitute forward-looking statements. ISS has based these forward-looking statements on its current views with respect to future events and financial performance. These views involve a number of risks and uncertainties, which could cause actual results to differ materially from those predicted in the forward-looking statements and from the past performance of ISS. Although ISS believes that the estimates and projections reflected in the forward-looking statements are reasonable, they may prove materially incorrect, and actual results may materially differ, e.g. as the result of risks related to the facility service industry in general or ISS in particular including those described in the Annual Report 2025 of ISS A/S and other information made available by ISS.

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